

## Financial Statement Summary Analysis



Association: Greenville Overlook Maint  
 Period ending: April 30, 2025  
 Accountant: Ibrahim Kamara

2887

|                                       |           |
|---------------------------------------|-----------|
| Total Operating Cash                  | \$29,219  |
| Total Prior Management Operating Cash | \$0       |
| Total Reserve Cash                    | \$274,116 |
| Total Cash                            | \$303,334 |
| Total Accounts Receivable             | \$20,629  |
| Less: Allowance for Doubtful Accounts | \$0       |
| Net Accounts Receivable               | \$20,629  |
| Accounts Receivable - Over 90 Days    | \$3,227   |
| Total Accounts Payable                | \$2,748   |
| Total Accrued Expense                 | \$3,807   |

### Reserve Fund Analysis

|                                              |                          |
|----------------------------------------------|--------------------------|
| Total Reserve Cash                           | \$274,116                |
| Total Other Reserve Assets/Liabilities (Net) | \$0                      |
| Total Reserve Fund Balance                   | \$274,116                |
| Difference                                   | (\$0) Should Equal Zero. |

If Positive, Reserves Owes Operating Cash. If (negative), Operating owes Reserves Cash.

### Insurance:

|              |            |
|--------------|------------|
| Policy type: | Expiration |
| PACKAGE      | 2/1/2026   |

|                         | ACTUAL    | CURRENT MONTH |                                        | ACTUAL   | YEAR TO DATE |                                        |
|-------------------------|-----------|---------------|----------------------------------------|----------|--------------|----------------------------------------|
|                         |           | BUDGET        | VARIANCE<br>Favorable<br>(Unfavorable) |          | BUDGET       | VARIANCE<br>Favorable<br>(Unfavorable) |
| Operating Income (Loss) | (\$4,894) | \$890         | (\$5,784)                              | \$2,625  | \$5,360      | (\$2,735)                              |
| Reserve Income (Loss)   | \$3,312   | \$1,658       | \$1,654                                | \$8,298  | \$6,632      | \$1,666                                |
| Total Income (Loss)     | (\$1,582) | \$2,548       | (\$4,130)                              | \$10,923 | \$11,992     | (\$1,069)                              |

### Operating Budget Variances Current Month - In Excess of \$2,500

| General Ledger # | Account Description | Variance  | Explanation         |
|------------------|---------------------|-----------|---------------------|
| 77110            | FEDERAL INCOME TAX  | (\$5,479) | FEDERAL TAX PAYMENT |
|                  |                     |           |                     |
|                  |                     |           |                     |
|                  |                     |           |                     |

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2887 GREENVILLE OVERLOOK MAINT CORP  
BALANCE SHEET  
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c/o FIRSTSERVICE RESIDENTIAL  
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| G/L ACCOUNT # | ACCOUNT NAME                             | OPERATING FUND | RESERVE FUND | TOTAL   |
|---------------|------------------------------------------|----------------|--------------|---------|
|               | ASSETS                                   |                |              |         |
|               | CURRENT ASSETS                           |                |              |         |
|               | CASH                                     |                |              |         |
| 11930         | CASH OPERATING - ALLIANCE ASSOCIATION BA | 29,219         | 0            | 29,219  |
| 13001 PRIOR   | RESERVE PRIOR MGMT                       | 0              | 73,414       | 73,414  |
| 13014 2887A1  | ALLIANCE BANK RES AAB RES MM #1398       | 0              | 200,702      | 200,702 |
|               | TOTAL CASH                               | 29,219         | 274,116      | 303,334 |
|               | RECEIVABLES                              |                |              |         |
| 21000         | ACCOUNTS RECEIVABLE                      | 20,629         | 0            | 20,629  |
|               | TOTAL RECEIVABLES                        | 20,629         | 0            | 20,629  |
|               | PREPAID EXPENSES                         |                |              |         |
| 26100         | PREPAID INSURANCE                        | 885            | 0            | 885     |
|               | TOTAL PREPAIDS                           | 885            | 0            | 885     |
|               | TOTAL CURRENT ASSETS                     | 50,733         | 274,116      | 324,848 |
|               | DUE TO/FROM                              | 0              | 0            | 0       |
|               | TOTAL ASSETS                             | 50,733         | 274,116      | 324,848 |
|               | LIABILITIES & FUND BALANCE               |                |              |         |
|               | CURRENT LIABILITIES                      |                |              |         |
| 21005         | ACCOUNTS PAYABLE                         | 2,748          | 0            | 2,748   |
|               | PREPAID ASSESSMENTS                      |                |              |         |
|               | TOTAL ACCOUNTS PAYABLE                   | 2,748          | 0            | 2,748   |
|               | ACCRUED EXPENSES                         |                |              |         |
| 43010 AUDIT   | ACCRUED EXPENSES - AUDIT                 | 1,167          | 0            | 1,167   |
| 43100         | ACCRUED EXPENSES                         | 2,641          | 0            | 2,641   |
|               | TOTAL ACCRUED EXPENSES                   | 3,807          | 0            | 3,807   |
|               | OTHER LIABILITIES                        |                |              |         |
| 44000         | UNEARNED REVENUE                         | 17,667         | 0            | 17,667  |
|               | TOTAL OTHER LIABILITIES                  | 17,667         | 0            | 17,667  |
|               | FUND BALANCE                             |                |              |         |
| 51001         | OPERATING FUND                           |                |              |         |
|               | PRIOR OPERATING FUND BALANCE             | 23,886         | 0            | 23,886  |
|               | CURRENT YEAR SURPLUS/(DEFICIT)           | 2,625          | 0            | 2,625   |
|               | TOTAL OPERATING FUND                     | 26,511         | 0            | 26,511  |
|               | RESERVE FUND                             |                |              |         |
| 57600 INTRR   | PRIOR YR RESERVE FND INTEREST            | 0              | 3,632        | 3,632   |
| 57600 RR      | PRIOR YR RESERVE FND RESERVE/REPLACEMENT | 0              | 262,185      | 262,185 |
|               | NET CURRENT YR SURPLUS/(DEFICIT)         | 0              | 8,298        | 8,298   |
|               | TOTAL RESERVE FUND                       | 0              | 274,116      | 274,116 |
|               | TOTAL LIABILITIES & FUND BALANCE         | 50,733         | 274,116      | 324,848 |

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| ACCOUNT #    |                                          | CURRENT MONTH | PRIOR MONTH | VARIANCE |
|--------------|------------------------------------------|---------------|-------------|----------|
|              | CURRENT ASSETS                           |               |             |          |
|              | CASH                                     |               |             |          |
| 11930        | CASH OPERATING - ALLIANCE ASSN. BANK     | 29,219        | 47,296      | (18,077) |
| 12050        | CASH OPERATING-FORMER MGMT CO.           | 0             | 1,023       | (1,023)  |
| 13001 PRIOR  | RESERVE PRIOR MGMT                       | 73,414        | 146,816     | (73,402) |
| 13014 2887A1 | ALLIANCE BANK RES AAB RES MM #1398       | 200,702       | 122,330     | 78,372   |
|              | TOTAL CASH                               | 303,334       | 317,464     | (14,130) |
|              | RECEIVABLES                              |               |             |          |
| 21000        | ACCOUNTS RECEIVABLE                      | 20,629        | 21,000      | (371)    |
|              | TOTAL RECEIVABLES                        | 20,629        | 21,000      | (371)    |
|              | PREPAID EXPENSES                         |               |             |          |
| 26100        | PREPAID INSURANCE                        | 885           | 983         | (98)     |
|              | TOTAL PREPAIDS                           | 885           | 983         | (98)     |
|              | TOTAL CURRENT ASSETS                     | 324,848       | 339,448     | (14,599) |
|              | TOTAL ASSETS                             | 324,848       | 339,448     | (14,599) |
|              | LIABILITIES & FUND BALANCE               |               |             |          |
|              | CURRENT LIABILITIES                      |               |             |          |
|              | ACCOUNTS PAYABLE                         |               |             |          |
| 42100        | ACCOUNTS PAYABLE                         | 0             | 2,252       | 2,252    |
| 42110        | PRIOR ACCOUNTS PAYABLE                   | 0             | 4,864       | 4,864    |
| 21005        | PREPAID ASSESSMENTS                      | 2,748         | 2,748       | 0        |
|              | TOTAL ACCOUNTS PAYABLE                   | 2,748         | 9,864       | 7,116    |
|              | ACCRUED EXPENSES                         |               |             |          |
| 43100        | ACCRUED EXPENSES                         | 2,641         | 0           | (2,641)  |
| 43010 AUDIT  | ACCRUED EXPENSES - AUDIT                 | 1,167         | 875         | (292)    |
|              | TOTAL ACCRUED EXPENSES                   | 3,807         | 875         | (2,933)  |
|              | OTHER LIABILITIES                        |               |             |          |
| 44000        | UNEARNED REVENUE                         | 17,667        | 26,500      | 8,833    |
|              | TOTAL OTHER LIABILITIES                  | 17,667        | 26,500      | 8,833    |
|              | FUND BALANCES                            |               |             |          |
|              | OPERATING FUND                           |               |             |          |
| 51001        | PRIOR OPERATING FUND BALANCE             | 23,886        | 23,886      | 0        |
|              | CURR YR OPER INCOME/(LOSS)               | 2,625         | 7,518       | 4,894    |
|              | TOTAL OPERATING FUND                     | 26,511        | 31,405      | 4,894    |
|              | RESERVE FUND                             |               |             |          |
| 57600 INTRR  | PRIOR YR RESERVE FND INTEREST            | 3,632         | 3,632       | 0        |
| 57600 RR     | PRIOR YR RESERVE FND RESERVE/REPLACEMENT | 262,185       | 262,185     | 0        |
|              | CURR YR RES INCOME/(LOSS)                | 8,298         | 4,986       | (3,312)  |
|              | TOTAL RESERVE FUND                       | 274,116       | 270,804     | (3,312)  |
|              | TOTAL LIABILITIES & FUND BALANCE         | 324,848       | 339,448     | 14,599   |

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2887 GREENVILLE OVERLOOK MAINT CORP  
MONTHLY COMPARATIVE BALANCE SHEET  
04/30/2025

c/o FIRSTSERVICE RESIDENTIAL  
1016 WEST NINTH AVE STE 305  
KING OF PRUSSIA PA 19406

| ACCOUNT # | CURRENT MONTH | PRIOR MONTH | VARIANCE |
|-----------|---------------|-------------|----------|
|           | =====         | =====       | =====    |

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KING OF PRUSSIA PA 19406

| ACCT # | DESCRIPTION                     | CURRENT MO.<br>ACTUAL | CURRENT MO.<br>BUDGET | MONTH<br>DIFFERENCE | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>BUDGET | YEAR TO DATE<br>DIFFERENCE | ANNUAL<br>BUDGET |
|--------|---------------------------------|-----------------------|-----------------------|---------------------|------------------------|------------------------|----------------------------|------------------|
|        | OPERATING INCOME                |                       |                       |                     |                        |                        |                            |                  |
| 60200  | ASSOCIATION FEES                | 8,833                 | 8,833                 | 0                   | 35,333                 | 35,332                 | 1                          | 106,000          |
| 64100  | LEGAL INCOME                    | 0                     | 0                     | 0                   | 3,899                  | 0                      | 3,899                      | 0                |
| 65066  | MISC INCOME                     | 0                     | 0                     | 0                   | 200                    | 0                      | 200                        | 0                |
| 68000  | INTEREST INCOME                 | 1                     | 0                     | 1                   | 3                      | 0                      | 3                          | 0                |
|        | GROSS OPERATING INCOME          | 8,834                 | 8,833                 | 1                   | 39,435                 | 35,332                 | 4,103                      | 106,000          |
|        | OPERATING EXPENSES              |                       |                       |                     |                        |                        |                            |                  |
|        | GROUNDS MAINTENANCE             |                       |                       |                     |                        |                        |                            |                  |
| 74079  | GENERAL MAINTENANCE             | 0                     | 292                   | 292                 | 0                      | 1,168                  | 1,168                      | 3,500            |
| 74127  | LANDSCAPING                     | 0                     | 2,200                 | 2,200               | 0                      | 4,400                  | 4,400                      | 22,000           |
| 74157  | BASIN MANAGEMENT                | 2,530                 | 1,200                 | (1,330)             | 2,530                  | 2,400                  | (130)                      | 12,000           |
| 74226  | TREE MAINTENANCE                | 0                     | 0                     | 0                   | 0                      | 0                      | 0                          | 10,000           |
| 74301  | SNOW REMOVAL                    | 0                     | 0                     | 0                   | 9,275                  | 5,000                  | (4,275)                    | 5,000            |
| 74760  | BASIN M&R                       | 0                     | 0                     | 0                   | 0                      | 0                      | 0                          | 2,500            |
|        | TOTAL GROUNDS MAINTENANCE       | 2,530                 | 3,692                 | 1,162               | 11,805                 | 12,968                 | 1,163                      | 55,000           |
|        | UTILITIES                       |                       |                       |                     |                        |                        |                            |                  |
| 76200  | ELECTRIC                        | 85                    | 44                    | (41)                | 218                    | 176                    | (42)                       | 525              |
| 76405  | WATER-SPRINKLER                 | 31                    | 125                   | 94                  | 62                     | 500                    | 438                        | 1,500            |
| 76713  | INTERNET/CABLE                  | 356                   | 208                   | (148)               | 712                    | 832                    | 120                        | 2,500            |
|        | TOTAL UTILITIES                 | 471                   | 377                   | (94)                | 992                    | 1,508                  | 516                        | 4,525            |
|        | TAXES & INSURANCE               |                       |                       |                     |                        |                        |                            |                  |
| 77100  | FEDERAL INCOME TAX              | 5,479                 | 0                     | (5,479)             | 5,479                  | 0                      | (5,479)                    | 0                |
| 77516  | INSURANCE                       | 98                    | 104                   | 6                   | 295                    | 416                    | 121                        | 1,250            |
|        | TOTAL TAXES & INSURANCE         | 5,577                 | 104                   | (5,473)             | 5,774                  | 416                    | (5,358)                    | 1,250            |
|        | ADMINISTRATIVE & OTHER EXPENSES |                       |                       |                     |                        |                        |                            |                  |
| 78101  | OFFICE EXPENSE                  | 26                    | 188                   | 162                 | 217                    | 752                    | 535                        | 2,251            |
| 79282  | COMMUNITY EXPENSE               | 0                     | 42                    | 42                  | 0                      | 168                    | 168                        | 500              |
|        | TOTAL ADMINISTRATIVE & OTH      | 26                    | 230                   | 204                 | 217                    | 920                    | 703                        | 2,751            |
|        | PROFESSIONAL SERVICES           |                       |                       |                     |                        |                        |                            |                  |
| 81100  | MANAGEMENT FEES                 | 1,298                 | 1,298                 | 0                   | 1,231                  | 5,192                  | 3,961                      | 15,574           |
| 81200  | LEGAL GENERAL                   | 1,500                 | 292                   | (1,208)             | 8,616                  | 1,168                  | (7,448)                    | 3,500            |
| 81401  | AUDIT FEES                      | 667                   | 292                   | (375)               | 1,542                  | 1,168                  | (374)                      | 3,500            |
|        | TOTAL PROFESSIONAL SERVICE      | 3,465                 | 1,882                 | (1,583)             | 11,389                 | 7,528                  | (3,861)                    | 22,574           |
|        | TOTAL OPERATING EXPENSES        | 12,070                | 6,285                 | (5,785)             | 30,177                 | 23,340                 | (6,837)                    | 86,100           |
|        | NET OPERATING INCOME            | (3,235)               | 2,548                 | (5,783)             | 9,258                  | 11,992                 | (2,734)                    | 19,900           |
|        | RESERVE EXPENSE                 |                       |                       |                     |                        |                        |                            |                  |
| 88001  | RESERVES RESERVE FUNDING        | 1,658                 | 1,658                 | 0                   | 6,633                  | 6,632                  | (1)                        | 19,900           |
|        | TOTAL RESERVE EXPENSE           | 1,658                 | 1,658                 | 0                   | 6,633                  | 6,632                  | (1)                        | 19,900           |
|        | NET INCOME / (LOSS)             | (4,894)               | 890                   | (5,784)             | 2,625                  | 5,360                  | (2,735)                    | 0                |

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| ACCT #                        | DESCRIPTION                | CURRENT MO.<br>ACTUAL | CURRENT MO.<br>BUDGET | MONTH<br>DIFFERENCE | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>BUDGET | YEAR TO DATE<br>DIFFERENCE | ANNUAL<br>BUDGET |
|-------------------------------|----------------------------|-----------------------|-----------------------|---------------------|------------------------|------------------------|----------------------------|------------------|
| CURRENT RESERVE CONTRIBUTIONS |                            |                       |                       |                     |                        |                        |                            |                  |
| 91120                         | RESERVE CONTRIBUTION       | 1,658                 | 1,658                 | 0                   | 6,633                  | 6,632                  | 1                          | 19,900           |
| 91130                         | RESERVE INTEREST INCOME    | <u>1,653</u>          | <u>0</u>              | <u>1,653</u>        | <u>1,665</u>           | <u>0</u>               | <u>1,665</u>               | <u>0</u>         |
|                               | TOTAL RESERVE CONTRIBUTION | 3,312                 | 1,658                 | 1,654               | 8,298                  | 6,632                  | 1,666                      | 19,900           |
|                               | NET RES INCOME/(LOSS)      | <u>3,312</u>          | <u>1,658</u>          | <u>1,654</u>        | <u>8,298</u>           | <u>6,632</u>           | <u>1,666</u>               | <u>19,900</u>    |

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| ACCT<br>NUMBER | ACCOUNT<br>DESCRIPTION          | January<br>Actual | February<br>Actual | March<br>Actual | April<br>Actual | May<br>Budget | June<br>Budget | July<br>Budget | August<br>Budget | September<br>Budget | October<br>Budget | November<br>Budget | December<br>Budget | TOTAL<br>PROJECTED |
|----------------|---------------------------------|-------------------|--------------------|-----------------|-----------------|---------------|----------------|----------------|------------------|---------------------|-------------------|--------------------|--------------------|--------------------|
|                | OPERATING INCOME                |                   |                    |                 |                 |               |                |                |                  |                     |                   |                    |                    |                    |
| 60200          | ASSOCIATION FEES                | 8,833             | 8,833              | 8,833           | 8,833           | 8,833         | 8,833          | 8,833          | 8,833            | 8,833               | 8,833             | 8,833              | 8,837              | 106,001            |
| 64100          | LEGAL INCOME                    | 0                 | 3,899              | 0               | 0               | 0             | 0              | 0              | 0                | 0                   | 0                 | 0                  | 0                  | 3,899              |
| 65066          | MISC INCOME                     | 0                 | 200                | 0               | 0               | 0             | 0              | 0              | 0                | 0                   | 0                 | 0                  | 0                  | 200                |
| 68000          | INTEREST INCOME                 | 0                 | 1                  | 1               | 1               | 0             | 0              | 0              | 0                | 0                   | 0                 | 0                  | 0                  | 3                  |
|                | GROSS OPERATING INCOME          | 8,833             | 12,933             | 8,835           | 8,834           | 8,833         | 8,833          | 8,833          | 8,833            | 8,833               | 8,833             | 8,833              | 8,837              | 110,103            |
|                | OPERATING EXPENSES              |                   |                    |                 |                 |               |                |                |                  |                     |                   |                    |                    |                    |
|                | GROUNDS MAINTENANCE             |                   |                    |                 |                 |               |                |                |                  |                     |                   |                    |                    |                    |
| 74079          | GENERAL MAINTENANCE             | 0                 | 0                  | 0               | 0               | 292           | 292            | 292            | 292              | 292                 | 292               | 292                | 288                | 2,332              |
| 74127          | LANDSCAPING                     | 0                 | 0                  | 0               | 0               | 2,200         | 2,200          | 2,200          | 2,200            | 2,200               | 2,200             | 2,200              | 2,200              | 17,600             |
| 74157          | BASIN MANAGEMENT                | 0                 | 0                  | 0               | 2,530           | 1,200         | 1,200          | 1,200          | 1,200            | 1,200               | 1,200             | 1,200              | 1,200              | 12,130             |
| 74226          | TREE MAINTENANCE                | 0                 | 0                  | 0               | 0               | 2,500         | 2,500          | 2,500          | 2,500            | 0                   | 0                 | 0                  | 0                  | 10,000             |
| 74301          | SNOW REMOVAL                    | 0                 | 3,225              | 6,050           | 0               | 0             | 0              | 0              | 0                | 0                   | 0                 | 0                  | 0                  | 9,275              |
| 74760          | BASIN M&R                       | 0                 | 0                  | 0               | 0               | 1,250         | 0              | 0              | 0                | 1,250               | 0                 | 0                  | 0                  | 2,500              |
|                | TOTAL GROUNDS MAINTENAN         | 0                 | 3,225              | 6,050           | 2,530           | 7,442         | 6,192          | 6,192          | 6,192            | 4,942               | 3,692             | 3,692              | 3,688              | 53,837             |
|                | UTILITIES                       |                   |                    |                 |                 |               |                |                |                  |                     |                   |                    |                    |                    |
| 76200          | ELECTRIC                        | 0                 | 91                 | 43              | 85              | 44            | 44             | 44             | 44               | 44                  | 44                | 44                 | 41                 | 567                |
| 76405          | WATER-SPRINKLER                 | 0                 | 15                 | 16              | 31              | 125           | 125            | 125            | 125              | 125                 | 125               | 125                | 125                | 1,062              |
| 76713          | INTERNET/CABLE                  | 0                 | 178                | 178             | 356             | 208           | 208            | 208            | 208              | 208                 | 208               | 208                | 212                | 2,380              |
|                | TOTAL UTILITIES                 | 0                 | 284                | 237             | 471             | 377           | 377            | 377            | 377              | 377                 | 377               | 377                | 378                | 4,009              |
|                | TAXES & INSURANCE               |                   |                    |                 |                 |               |                |                |                  |                     |                   |                    |                    |                    |
| 77100          | FEDERAL INCOME TAX              | 0                 | 0                  | 0               | 5,479           | 0             | 0              | 0              | 0                | 0                   | 0                 | 0                  | 0                  | 5,479              |
| 77516          | INSURANCE                       | 0                 | 98                 | 98              | 98              | 104           | 104            | 104            | 104              | 104                 | 104               | 104                | 106                | 1,129              |
|                | TOTAL TAXES & INSURANCE         | 0                 | 98                 | 98              | 5,577           | 104           | 104            | 104            | 104              | 104                 | 104               | 104                | 106                | 6,608              |
|                | ADMINISTRATIVE & OTHER EXPENSES |                   |                    |                 |                 |               |                |                |                  |                     |                   |                    |                    |                    |
| 78101          | OFFICE EXPENSE                  | 0                 | 191                | 0               | 26              | 188           | 188            | 188            | 188              | 188                 | 188               | 188                | 183                | 1,716              |
| 79282          | COMMUNITY EXPENSE               | 0                 | 0                  | 0               | 0               | 42            | 42             | 42             | 42               | 42                  | 42                | 42                 | 38                 | 332                |
|                | TOTAL ADMINISTRATIVE &          | 0                 | 191                | 0               | 26              | 230           | 230            | 230            | 230              | 230                 | 230               | 230                | 221                | 2,048              |
|                | PROFESSIONAL SERVICES           |                   |                    |                 |                 |               |                |                |                  |                     |                   |                    |                    |                    |
| 81100          | MANAGEMENT FEES                 | 1,298             | (2,662)            | 1,298           | 1,298           | 1,298         | 1,298          | 1,298          | 1,298            | 1,298               | 1,298             | 1,298              | 1,296              | 11,613             |
| 81200          | LEGAL GENERAL                   | 0                 | 4,864              | 2,252           | 1,500           | 292           | 292            | 292            | 292              | 292                 | 292               | 292                | 288                | 10,948             |
| 81401          | AUDIT FEES                      | 0                 | 0                  | 875             | 667             | 292           | 292            | 292            | 292              | 292                 | 292               | 292                | 288                | 3,874              |
|                | TOTAL PROFESSIONAL SERV         | 1,298             | 2,202              | 4,425           | 3,465           | 1,882         | 1,882          | 1,882          | 1,882            | 1,882               | 1,882             | 1,882              | 1,872              | 26,435             |
|                | TOTAL OPERATING EXPENSE         | 1,298             | 6,000              | 10,810          | 12,070          | 10,035        | 8,785          | 8,785          | 8,785            | 7,535               | 6,285             | 6,285              | 6,265              | 92,937             |
|                | NET OPERATING INCOME            | 7,536             | 6,933              | (1,975)         | (3,235)         | (1,202)       | 48             | 48             | 48               | 1,298               | 2,548             | 2,548              | 2,572              | 17,166             |
|                | RESERVE EXPENSE                 |                   |                    |                 |                 |               |                |                |                  |                     |                   |                    |                    |                    |
| 88001          | RESERVES RESERVE FUNDIN         | 0                 | 3,317              | 1,658           | 1,658           | 1,658         | 1,658          | 1,658          | 1,658            | 1,658               | 1,658             | 1,658              | 1,662              | 19,901             |
|                | TOTAL RESERVE EXPENSE           | 0                 | 3,317              | 1,658           | 1,658           | 1,658         | 1,658          | 1,658          | 1,658            | 1,658               | 1,658             | 1,658              | 1,662              | 19,901             |
|                | NET INCOME / (LOSS)             | 7,536             | 3,616              | (3,633)         | (4,894)         | (2,860)       | (1,610)        | (1,610)        | (1,610)          | (360)               | 890               | 890                | 910                | (2,735)            |

| DESCRIPTION |                                 | Apr<br>2024 | May<br>2024 | Jun<br>2024 | Jul<br>2024 | Aug<br>2024 | Sep<br>2024 | Oct<br>2024 | Nov<br>2024 | Dec<br>2024 | Jan<br>2025 | Feb<br>2025 | Mar<br>2025 | Apr<br>2025 |
|-------------|---------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 60200       | OPERATING INCOME                |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | ASSOCIATION FEES                | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 8,833       | 8,833       | 8,833       | 8,833       |
| 64100       | LEGAL INCOME                    | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 3,899       | 0           | 0           |
| 65066       | MISC INCOME                     | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 200         | 0           | 0           |
| 68000       | INTEREST INCOME                 | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 1           | 1           | 1           |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | GROSS OPERATING INCOME          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 8,833       | 12,933      | 8,835       | 8,834       |
|             | OPERATING EXPENSES              |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | GROUNDS MAINTENANCE             |             |             |             |             |             |             |             |             |             |             |             |             |             |
| 74157       | BASIN MANAGEMENT                | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 2,530       |
| 74301       | SNOW REMOVAL                    | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 3,225       | 6,050       | 0           |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | TOTAL GROUNDS MAINTENAN         | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 3,225       | 6,050       | 2,530       |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | UTILITIES                       |             |             |             |             |             |             |             |             |             |             |             |             |             |
| 76200       | ELECTRIC                        | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 91          | 43          | 85          |
| 76405       | WATER-SPRINKLER                 | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 15          | 16          | 31          |
| 76713       | INTERNET/CABLE                  | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 178         | 178         | 356         |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | TOTAL UTILITIES                 | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 284         | 237         | 471         |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | TAXES & INSURANCE               |             |             |             |             |             |             |             |             |             |             |             |             |             |
| 77100       | FEDERAL INCOME TAX              | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 5,479       |
| 77516       | INSURANCE                       | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 98          | 98          | 98          |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | TOTAL TAXES & INSURANCE         | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 98          | 98          | 5,577       |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | ADMINISTRATIVE & OTHER EXPENSES |             |             |             |             |             |             |             |             |             |             |             |             |             |
| 78101       | OFFICE EXPENSE                  | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 191         | 0           | 26          |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | TOTAL ADMINISTRATIVE &          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 191         | 0           | 26          |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | PROFESSIONAL SERVICES           |             |             |             |             |             |             |             |             |             |             |             |             |             |
| 81100       | MANAGEMENT FEES                 | 0           | 0           | 0           | 0           | 1,320       | 1,320       | 1,320       | 0           | 0           | 1,298       | (2,662)     | 1,298       | 1,298       |
| 81200       | LEGAL GENERAL                   | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 4,864       | 2,252       | 1,500       |
| 81401       | AUDIT FEES                      | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 875         | 667         |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | TOTAL PROFESSIONAL SERV         | 0           | 0           | 0           | 0           | 1,320       | 1,320       | 1,320       | 0           | 0           | 1,298       | 2,202       | 4,425       | 3,465       |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | TOTAL OPERATING EXPENSE         | 0           | 0           | 0           | 0           | 1,320       | 1,320       | 1,320       | 0           | 0           | 1,298       | 6,000       | 10,810      | 12,070      |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | NET OPERATING INCOME            | 0           | 0           | 0           | 0           | (1,320)     | (1,320)     | (1,320)     | 0           | 0           | 7,536       | 6,933       | (1,975)     | (3,235)     |
|             |                                 |             |             |             |             |             |             |             |             |             |             |             |             |             |
|             | RESERVE EXPENSE                 |             |             |             |             |             |             |             |             |             |             |             |             |             |





# Get more bank for your buck.

*Treasury* and *investment* solutions that help our clients navigate the complex association banking landscape.

## MONEY MARKET ACCOUNTS

FirstService Financial Program Rates Effective April 1, 2025

| Money Market Accounts            | Total Assets | Balances < \$100k | Balances > \$100k | FDIC Cert. # |
|----------------------------------|--------------|-------------------|-------------------|--------------|
| Alliance Association Bank        | \$68B        | 0.15%             | 0.35%             | 57512        |
| Dime Bank                        | \$6B         | 2.30%             | 4.05%             | 18200        |
| Bank United                      | \$36B        | 2.75%             | 3.80%             | 58979        |
| Capital One Bank                 | \$453B       | 0.65%             | 2.20%             | 33954        |
| Peapack-Gladstone                | \$6B         | 3.75%             | 3.75%             | 11035        |
| CIBC                             | \$838B       | 3.70%             | 3.70%             | 33306        |
| Community Advantage (Wintrust)** | \$52B        | 3.00%             | 3.00%             | 33935        |
| Enterprise Bank & Trust          | \$13B        | 4.08%             | 4.08%             | 27237        |
| Encore Bank                      | \$3B         | 3.50%             | 3.50%             | 34562        |
| First Virginia Community Bank    | \$2B         | 3.85%             | 3.85%             | 58696        |
| Metropolitan Commercial Bank**   | \$6B         | 3.75%             | 3.75%             | 34699        |
| Webster Bank                     | \$65B        | 3.95%             | 3.95%             | 30337        |
| Washington Federal Bank          | \$8B         | 3.75%             | 3.75%             | 32178        |
| US Bank**                        | \$585B       | 0.50%             | 3.15%             | 6548         |

\*American Deposit Management ("ADM") is a non-bank institutions that manage the Deposit In Place and Federally-Insured Cash Account ("FICA") Programs. \*\*Indicates banks who have enhanced deposit insurance solutions.

\*Rates are not guaranteed and are subject to change based on market conditions\*

## Creating value one step at a time.

FirstService Financial is an affiliate of your management company and receives a fee from the financial institutions listed above for their assistance with the development, placement, servicing and maintenance of their products. The interest rates noted above are net of the fee paid by the financial institution to FirstService Financial.



# Get more bank for your buck.

*Treasury* and *investment* solutions that help our clients navigate the complex association banking landscape.

## CERTIFICATES OF DEPOSIT

| CD Rates                                    | Specials               | 1 yr  | 1.5 yr | 2 yr  | 3 yr  | 5 yr  |
|---------------------------------------------|------------------------|-------|--------|-------|-------|-------|
| Average rates from FDIC as of April 1, 2025 | (Jumbo Rates)          | 2.53% | N/A    | 2.24% | 2.10% | 2.09% |
| Alliance Association Bank                   | 7 mo 4.15% 11 mo 4.00% | 3.90% | 3.60%  | 3.70% | 3.25% | 3.00% |
| Firsttrust Bank                             | 12 months: 0.25%       | 0.25% | N/A    | N/A   | 0.30% | 0.35% |
| First Virginia Community Bank               | 6 months: 4.25%        | 4.10% | 3.95%  | N/A   | N/A   | N/A   |
| First Citizens (CIT)                        | 9 months: 3.90%        | 3.80% | 3.25%  | 3.25% | 2.75% | N/A   |
| CDARS (through Alliance Bank)**             | 6 months: 4.05%        | 3.90% | N/A    | 3.50% | 3.25% | 3.00% |
| Encore Bank                                 | 6 months: 3.75%        | 3.50% |        |       |       |       |
| Encore Bank                                 | 9 months: 3.60%        |       |        |       |       |       |
| Encore Bank                                 | 21 months: 3.00%       |       |        |       |       |       |
| Washington Federal Bank                     | 7 months: 4.25%        |       |        |       |       |       |
| Washington Federal Bank                     | 13 months: 3.90%       |       | 3.50%  |       |       |       |

\*Rates are not guaranteed and are subject to change based on market conditions\*

\*\*CDARS is a fixed rate sweep product that allows once client to put up to \$50 million per tax ID in CDs. Please contact us directly for more details

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# Reserve investment program

## How your board benefits

### Higher Interest Rates

You earn market-leading, stable rates through our long-term bank partners.

- \$6 billion in client deposits leveraged to negotiate exclusive, preferred rates.
- No fees on money market account or CD investments.
- One-stop-shop with access to commercial bank money market accounts and CDs, brokered products, and innovative institutional investment solutions.

### Partnership Approach

Your community has access to superior products and services plus exclusive advocacy for FirstService Residential clients.

- Reserve fund allocation based on liquidity and reserve study needs, determined in collaboration with property managers, board members, and client accounting.
- Proactive engagement when attractive rates come to market, when CDs mature or when accounts exceed FDIC limits.
- Banking partner relationship management which anticipates specific community association needs.
- Fraud protection, detection, and risk mitigation through technology, close bank relationships, and support services.

### Convenience and Efficiency

It's easier for you to do business.

- Streamlined account opening process through our internal treasury teams.
- Electronic signature technology (DocuSign) for signature cards and bank documents.
- Secure file transfer platform for downloading bank statements within the first five days of the month.
- Enhanced deposit insurance solutions up to \$100 million per Tax ID in one account, on one statement at a competitive interest rate.

To learn more about how our reserve investment program will benefit your community, visit [firstservicefinancial.com](https://firstservicefinancial.com)







Cash management services

# Management signer benefits

*“When our last in-house signer had an unexpected health emergency, we were unable to access our account for months — during which time we lost valuable interest, time and effort trying to rectify the dilemma. Having an agent signer would’ve prevented considerable headache.”*

— High-rise board member,  
Philadelphia, PA

## More time for what matters

We know that your time is valuable, and your fiduciary responsibilities are extensive. That's why we work to deliver customized financial solutions that are sustainable and effective, while reducing your workload. For over 25 years, FirstService Financial has achieved this by delivering highly secure and time efficient support, which leads to smoother, more streamlined operations due to our long term banking partnerships.

With management company signers:

- Board member retains the same level of control through invoice approval (AVID), and no physical checks are ever signed.
- Critical community business continues during interruptions or adjustments to the board.
- Fraud risks and exposure are minimized as financial institutions can have stronger controls and have known persons to seek confirmations of transactions.
- Executing on board requests to open and fund accounts, and other required banking services are faster.
- Personal information is not required to be collected or provided, eliminating any identity theft concerns.
- Rigorous internal controls approved by outside auditors provide peace of mind to the board and residents.



To experience best-in-class financial solutions tailored to your community, visit [firstservicefinancial.com](https://firstservicefinancial.com)





# Cash Management

## Safely maximizing growth

Expert management of your association's money has a tremendous impact on the success of your community. FirstService Financial's team of highly trained financial professionals provide customized solutions for thousands of communities, helping to navigate the complex association investment landscape and deliver results that meet your community's unique needs.

To find out how our cash management solutions will benefit your community, visit [firstservicefinancial.com](https://firstservicefinancial.com)

## Solutions that simplify

Maximizing yield on investments

Vendor Payables

Account Maintenance

Fraud Prevention

Receivables Management

Resident payment services

Up to \$100M in FDIC with 100% principal protection

**35+**

long-term banking partners

**3x**

industry earnings via market leading rates

**24-48 hr**

account opening



