

Financial Statement Summary Analysis



Association: Greenville Overlook Maint 2887
 Period ending: May 31, 2025
 Accountant: Ibrahim Kamara

Total Operating Cash	\$16,406
Total Prior Management Operating Cash	\$0
Total Reserve Cash	\$275,834
Total Cash	\$292,240

Total Accounts Receivable	\$20,676
Less: Allowance for Doubtful Accounts	\$0
Net Accounts Receivable	\$20,676

Accounts Receivable - Over 90 Days	\$20,629
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Total Accounts Payable	\$2,748
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Total Accrued Expense	\$1,527
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Reserve Fund Analysis

Total Reserve Cash	\$275,834
Total Other Reserve Assets/Liabilities (Net)	\$0
Total Reserve Fund Balance	\$275,834

Difference (\$0) Should Equal Zero.

If Positive, Reserves Owes Operating Cash. If (negative), Operating owes Reserves Cash.

Insurance:

Policy type:	Expiration
PACKAGE	2/1/2026

	ACTUAL	CURRENT MONTH		ACTUAL	YEAR TO DATE	
		BUDGET	VARIANCE Favorable (Unfavorable)		BUDGET	VARIANCE Favorable (Unfavorable)
Operating Income (Loss)	(\$1,751)	(\$2,860)	\$1,109	\$873	\$2,500	(\$1,627)
Reserve Income (Loss)	\$178	\$1,658	(\$1,480)	\$10,016	\$8,290	\$1,726
Total Income (Loss)	(\$1,573)	(\$1,202)	(\$371)	\$10,889	\$10,790	\$99

Operating Budget Variances Current Month - In Excess of \$2,500

General Ledger #	Account Description	Variance	Explanation
81200	LEGAL GENERAL	(\$6,909)	LEGAL - WHITEFORD TAYLOR

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2887 GREENVILLE OVERLOOK MAINT CORP
BALANCE SHEET
05/31/2025

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G/L ACCOUNT #	ACCOUNT NAME	OPERATING FUND	RESERVE FUND	TOTAL
	ASSETS			
	CURRENT ASSETS			
	CASH			
11930	CASH OPERATING - ALLIANCE ASSOCIATION BA	16,406	0	16,406
13001 PRIOR	RESERVE PRIOR MGMT	0	73,414	73,414
13014 2887A1	ALLIANCE BANK RES AAB RES MM #1398	0	202,420	202,420
	TOTAL CASH	16,406	275,834	292,240
	RECEIVABLES			
21000	ACCOUNTS RECEIVABLE	20,676	0	20,676
	TOTAL RECEIVABLES	20,676	0	20,676
	PREPAID EXPENSES			
26100	PREPAID INSURANCE	787	0	787
	TOTAL PREPAIDS	787	0	787
	TOTAL CURRENT ASSETS	37,868	275,834	313,702
	DUE TO/FROM	0	0	0
	TOTAL ASSETS	37,868	275,834	313,702
	LIABILITIES & FUND BALANCE			
	CURRENT LIABILITIES			
21005	ACCOUNTS PAYABLE	2,748	0	2,748
	PREPAID ASSESSMENTS			
	TOTAL ACCOUNTS PAYABLE	2,748	0	2,748
	ACCRUED EXPENSES			
43010 AUDIT	ACCRUED EXPENSES - AUDIT	1,458	0	1,458
43100	ACCRUED EXPENSES	69	0	69
	TOTAL ACCRUED EXPENSES	1,527	0	1,527
	OTHER LIABILITIES			
44000	UNEARNED REVENUE	8,833	0	8,833
	TOTAL OTHER LIABILITIES	8,833	0	8,833
	FUND BALANCE			
51001	OPERATING FUND			
	PRIOR OPERATING FUND BALANCE	23,886	0	23,886
	CURRENT YEAR SURPLUS/(DEFICIT)	873	0	873
	TOTAL OPERATING FUND	24,760	0	24,760
	RESERVE FUND			
57600 INTRR	PRIOR YR RESERVE FND INTEREST	0	3,632	3,632
57600 RR	PRIOR YR RESERVE FND RESERVE/REPLACEMENT	0	262,185	262,185
	NET CURRENT YR SURPLUS/(DEFICIT)	0	10,016	10,016
	TOTAL RESERVE FUND	0	275,834	275,834
	TOTAL LIABILITIES & FUND BALANCE	37,868	275,834	313,702

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2887 GREENVILLE OVERLOOK MAINT CORP
MONTHLY COMPARATIVE BALANCE SHEET
05/31/2025

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ACCOUNT #		CURRENT MONTH	PRIOR MONTH	VARIANCE
	CURRENT ASSETS			
	CASH			
11930	CASH OPERATING - ALLIANCE ASSN. BANK	16,406	29,219	(12,813)
13001 PRIOR	RESERVE PRIOR MGMT	73,414	73,414	0
13014 2887A1	ALLIANCE BANK RES AAB RES MM #1398	202,420	200,702	1,718
	TOTAL CASH	292,240	303,334	(11,095)
	RECEIVABLES			
21000	ACCOUNTS RECEIVABLE	20,676	20,629	46
	TOTAL RECEIVABLES	20,676	20,629	46
	PREPAID EXPENSES			
26100	PREPAID INSURANCE	787	885	(98)
	TOTAL PREPAIDS	787	885	(98)
	TOTAL CURRENT ASSETS	313,702	324,848	(11,147)
	TOTAL ASSETS	313,702	324,848	(11,147)
	LIABILITIES & FUND BALANCE			
	CURRENT LIABILITIES			
21005	ACCOUNTS PAYABLE			
	PREPAID ASSESSMENTS	2,748	2,748	0
	TOTAL ACCOUNTS PAYABLE	2,748	2,748	0
	ACCRUED EXPENSES			
43100	ACCRUED EXPENSES	69	2,641	2,572
43010 AUDIT	ACCRUED EXPENSES - AUDIT	1,458	1,167	(292)
	TOTAL ACCRUED EXPENSES	1,527	3,807	2,280
	OTHER LIABILITIES			
44000	UNEARNED REVENUE	8,833	17,667	8,833
	TOTAL OTHER LIABILITIES	8,833	17,667	8,833
	FUND BALANCES			
	OPERATING FUND			
51001	PRIOR OPERATING FUND BALANCE	23,886	23,886	0
	CURR YR OPER INCOME/(LOSS)	873	2,625	1,751
	TOTAL OPERATING FUND	24,760	26,511	1,751
	RESERVE FUND			
57600 INTRR	PRIOR YR RESERVE FND INTEREST	3,632	3,632	0
57600 RR	PRIOR YR RESERVE FND RESERVE/REPLACEMENT	262,185	262,185	0
	CURR YR RES INCOME/(LOSS)	10,016	8,298	(1,718)
	TOTAL RESERVE FUND	275,834	274,116	(1,718)
	TOTAL LIABILITIES & FUND BALANCE	313,702	324,848	11,147

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ACCT #	DESCRIPTION	CURRENT MO. ACTUAL	CURRENT MO. BUDGET	MONTH DIFFERENCE	YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	YEAR TO DATE DIFFERENCE	ANNUAL BUDGET
CURRENT RESERVE CONTRIBUTIONS								
91120	RESERVE CONTRIBUTION	1,658	1,658	0	8,292	8,290	2	19,900
91130	RESERVE INTEREST INCOME	<u>60</u>	<u>0</u>	<u>60</u>	<u>1,725</u>	<u>0</u>	<u>1,725</u>	<u>0</u>
	TOTAL RESERVE CONTRIBUTION	1,718	1,658	60	10,016	8,290	1,726	19,900
	NET RES INCOME/(LOSS)	<u>1,718</u>	<u>1,658</u>	<u>60</u>	<u>10,016</u>	<u>8,290</u>	<u>1,726</u>	<u>19,900</u>

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ACCT NUMBER	ACCOUNT DESCRIPTION	January Actual	February Actual	March Actual	April Actual	May Actual	June Budget	July Budget	August Budget	September Budget	October Budget	November Budget	December Budget	TOTAL PROJECTED
	OPERATING INCOME													
60200	ASSOCIATION FEES	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,837	106,002
64100	LEGAL INCOME	0	3,899	0	0	0	0	0	0	0	0	0	0	3,899
64300	NSF CHARGES	0	0	0	0	46	0	0	0	0	0	0	0	46
65066	MISC INCOME	0	200	0	0	0	0	0	0	0	0	0	0	200
68000	INTEREST INCOME	0	1	1	1	1	0	0	0	0	0	0	0	3
	GROSS OPERATING INCOME	8,833	12,933	8,835	8,834	8,880	8,833	8,833	8,833	8,833	8,833	8,833	8,837	110,150
	OPERATING EXPENSES													
	GROUNDS MAINTENANCE													
74079	GENERAL MAINTENANCE	0	0	0	0	0	292	292	292	292	292	292	288	2,040
74127	LANDSCAPING	0	0	0	0	0	2,200	2,200	2,200	2,200	2,200	2,200	2,200	15,400
74157	BASIN MANAGEMENT	0	0	0	2,530	0	1,200	1,200	1,200	1,200	1,200	1,200	1,200	10,930
74226	TREE MAINTENANCE	0	0	0	0	0	2,500	2,500	2,500	0	0	0	0	7,500
74301	SNOW REMOVAL	0	3,225	6,050	0	0	0	0	0	0	0	0	0	9,275
74760	BASIN M&R	0	0	0	0	0	0	0	0	1,250	0	0	0	1,250
	TOTAL GROUNDS MAINTENAN	0	3,225	6,050	2,530	0	6,192	6,192	6,192	4,942	3,692	3,692	3,688	46,395
	UTILITIES													
76200	ELECTRIC	0	91	43	85	46	44	44	44	44	44	44	41	570
76405	WATER-SPRINKLER	0	15	16	31	15	125	125	125	125	125	125	125	952
76713	INTERNET/CABLE	0	178	178	356	0	208	208	208	208	208	208	212	2,172
	TOTAL UTILITIES	0	284	237	471	62	377	377	377	377	377	377	378	3,694
	TAXES & INSURANCE													
77100	FEDERAL INCOME TAX	0	0	0	5,479	0	0	0	0	0	0	0	0	5,479
77516	INSURANCE	0	98	98	98	98	104	104	104	104	104	104	106	1,123
	TOTAL TAXES & INSURANCE	0	98	98	5,577	98	104	104	104	104	104	104	106	6,602
	ADMINISTRATIVE & OTHER EXPENSES													
78101	OFFICE EXPENSE	0	191	0	26	22	188	188	188	188	188	188	183	1,550
79282	COMMUNITY EXPENSE	0	0	0	0	0	42	42	42	42	42	42	38	290
	TOTAL ADMINISTRATIVE &	0	191	0	26	22	230	230	230	230	230	230	221	1,840
	PROFESSIONAL SERVICES													
81100	MANAGEMENT FEES	1,298	(2,662)	1,298	1,298	1,298	1,298	1,298	1,298	1,298	1,298	1,298	1,296	11,613
81200	LEGAL GENERAL	0	4,864	2,252	1,500	7,201	292	292	292	292	292	292	288	17,857
81401	AUDIT FEES	0	0	875	667	292	292	292	292	292	292	292	288	3,873
	TOTAL PROFESSIONAL SERV	1,298	2,202	4,425	3,465	8,791	1,882	1,882	1,882	1,882	1,882	1,882	1,872	33,344
	TOTAL OPERATING EXPENSE	1,298	6,000	10,810	12,070	8,973	8,785	8,785	8,785	7,535	6,285	6,285	6,265	91,875
	NET OPERATING INCOME	7,536	6,933	(1,975)	(3,235)	(93)	48	48	48	1,298	2,548	2,548	2,572	18,275
	RESERVE EXPENSE													
88001	RESERVES RESERVE FUNDIN	0	3,317	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,662	19,902
	TOTAL RESERVE EXPENSE	0	3,317	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,662	19,902
	NET INCOME / (LOSS)	7,536	3,616	(3,633)	(4,894)	(1,751)	(1,610)	(1,610)	(1,610)	(360)	890	890	910	(1,627)

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DESCRIPTION	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025
OPERATING INCOME													
60200 ASSOCIATION FEES	0	0	0	0	0	0	0	0	8,833	8,833	8,833	8,833	8,833
64100 LEGAL INCOME	0	0	0	0	0	0	0	0	0	3,899	0	0	0
64300 NSF CHARGES	0	0	0	0	0	0	0	0	0	0	0	0	46
65066 MISC INCOME	0	0	0	0	0	0	0	0	0	200	0	0	0
68000 INTEREST INCOME	0	0	0	0	0	0	0	0	0	1	1	1	1
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>8,833</u>	<u>12,933</u>	<u>8,835</u>	<u>8,834</u>	<u>8,880</u>
GROSS OPERATING INCOME	0	0	0	0	0	0	0	0	8,833	12,933	8,835	8,834	8,880
OPERATING EXPENSES													
GROUND MAINTENANCE													
74157 BASIN MANAGEMENT	0	0	0	0	0	0	0	0	0	0	0	2,530	0
74301 SNOW REMOVAL	0	0	0	0	0	0	0	0	0	3,225	6,050	0	0
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,225</u>	<u>6,050</u>	<u>0</u>	<u>0</u>
TOTAL GROUNDS MAINTENAN	0	0	0	0	0	0	0	0	0	3,225	6,050	2,530	0
UTILITIES													
76200 ELECTRIC	0	0	0	0	0	0	0	0	0	91	43	85	46
76405 WATER-SPRINKLER	0	0	0	0	0	0	0	0	0	15	16	31	15
76713 INTERNET/CABLE	0	0	0	0	0	0	0	0	0	178	178	356	0
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>284</u>	<u>237</u>	<u>471</u>	<u>62</u>
TOTAL UTILITIES	0	0	0	0	0	0	0	0	0	284	237	471	62
TAXES & INSURANCE													
77100 FEDERAL INCOME TAX	0	0	0	0	0	0	0	0	0	0	0	5,479	0
77516 INSURANCE	0	0	0	0	0	0	0	0	0	98	98	98	98
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>98</u>	<u>98</u>	<u>5,577</u>	<u>98</u>
TOTAL TAXES & INSURANCE	0	0	0	0	0	0	0	0	0	98	98	5,577	98
ADMINISTRATIVE & OTHER EXPENSES													
78101 OFFICE EXPENSE	0	0	0	0	0	0	0	0	0	191	0	26	22
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>191</u>	<u>0</u>	<u>26</u>	<u>22</u>
TOTAL ADMINISTRATIVE &	0	0	0	0	0	0	0	0	0	191	0	26	22
PROFESSIONAL SERVICES													
81100 MANAGEMENT FEES	0	0	0	1,320	1,320	1,320	0	0	1,298	(2,662)	1,298	1,298	1,298
81200 LEGAL GENERAL	0	0	0	0	0	0	0	0	0	4,864	2,252	1,500	7,201
81401 AUDIT FEES	0	0	0	0	0	0	0	0	0	0	875	667	292
	<u>0</u>	<u>0</u>	<u>0</u>	<u>1,320</u>	<u>1,320</u>	<u>1,320</u>	<u>0</u>	<u>0</u>	<u>1,298</u>	<u>(2,662)</u>	<u>1,298</u>	<u>1,298</u>	<u>1,298</u>
TOTAL PROFESSIONAL SERV	0	0	0	1,320	1,320	1,320	0	0	1,298	2,202	4,425	3,465	8,791
TOTAL OPERATING EXPENSE	0	0	0	1,320	1,320	1,320	0	0	1,298	6,000	10,810	12,070	8,973
NET OPERATING INCOME	0	0	0	(1,320)	(1,320)	(1,320)	0	0	7,536	6,933	(1,975)	(3,235)	(93)
RESERVE EXPENSE													
88001 RESERVES RESERVE FUNDIN	0	0	0	0	0	0	0	0	0	3,317	1,658	1,658	1,658
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,317</u>	<u>1,658</u>	<u>1,658</u>	<u>1,658</u>
TOTAL RESERVE EXPENSE	0	0	0	0	0	0	0	0	0	3,317	1,658	1,658	1,658
NET INCOME / (LOSS)	0	0	0	(1,320)	(1,320)	(1,320)	0	0	7,536	3,616	(3,633)	(4,894)	(1,751)
	<u>0</u>	<u>0</u>	<u>0</u>	<u>(1,320)</u>	<u>(1,320)</u>	<u>(1,320)</u>	<u>0</u>	<u>0</u>	<u>7,536</u>	<u>3,616</u>	<u>(3,633)</u>	<u>(4,894)</u>	<u>(1,751)</u>



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MONEY MARKET ACCOUNTS

FirstService Financial Program Rates Effective April 1, 2025

Money Market Accounts	Total Assets	Balances < \$100k	Balances > \$100k	FDIC Cert. #
Alliance Association Bank	\$68B	0.15%	0.35%	57512
Dime Bank	\$6B	2.30%	4.05%	18200
Bank United	\$36B	2.75%	3.80%	58979
Capital One Bank	\$453B	0.65%	2.20%	33954
Peapack-Gladstone	\$6B	3.75%	3.75%	11035
CIBC	\$838B	3.70%	3.70%	33306
Community Advantage (Wintrust)**	\$52B	3.00%	3.00%	33935
Enterprise Bank & Trust	\$13B	4.08%	4.08%	27237
Encore Bank	\$3B	3.50%	3.50%	34562
First Virginia Community Bank	\$2B	3.85%	3.85%	58696
Metropolitan Commercial Bank**	\$6B	3.75%	3.75%	34699
Webster Bank	\$65B	3.95%	3.95%	30337
Washington Federal Bank	\$8B	3.75%	3.75%	32178
US Bank**	\$585B	0.50%	3.15%	6548

*American Deposit Management ("ADM") is a non-bank institutions that manage the Deposit In Place and Federally-Insured Cash Account ("FICA") Programs. **Indicates banks who have enhanced deposit insurance solutions.

Rates are not guaranteed and are subject to change based on market conditions

Creating value one step at a time.

FirstService Financial is an affiliate of your management company and receives a fee from the financial institutions listed above for their assistance with the development, placement, servicing and maintenance of their products. The interest rates noted above are net of the fee paid by the financial institution to FirstService Financial.



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CERTIFICATES OF DEPOSIT

CD Rates	Specials	1 yr	1.5 yr	2 yr	3 yr	5 yr
Average rates from FDIC as of April 1, 2025	(Jumbo Rates)	2.53%	N/A	2.24%	2.10%	2.09%
Alliance Association Bank	7 mo 4.15% 11 mo 4.00%	3.90%	3.60%	3.70%	3.25%	3.00%
Firsttrust Bank	12 months: 0.25%	0.25%	N/A	N/A	0.30%	0.35%
First Virginia Community Bank	6 months: 4.25%	4.10%	3.95%	N/A	N/A	N/A
First Citizens (CIT)	9 months: 3.90%	3.80%	3.25%	3.25%	2.75%	N/A
CDARS (through Alliance Bank)**	6 months: 4.05%	3.90%	N/A	3.50%	3.25%	3.00%
Encore Bank	6 months: 3.75%	3.50%				
Encore Bank	9 months: 3.60%					
Encore Bank	21 months: 3.00%					
Washington Federal Bank	7 months: 4.25%					
Washington Federal Bank	13 months: 3.90%		3.50%			

Rates are not guaranteed and are subject to change based on market conditions

**CDARS is a fixed rate sweep product that allows once client to put up to \$50 million per tax ID in CDs. Please contact us directly for more details

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Reserve investment program

How your board benefits

Higher Interest Rates

You earn market-leading, stable rates through our long-term bank partners.

- \$6 billion in client deposits leveraged to negotiate exclusive, preferred rates.
- No fees on money market account or CD investments.
- One-stop-shop with access to commercial bank money market accounts and CDs, brokered products, and innovative institutional investment solutions.

Partnership Approach

Your community has access to superior products and services plus exclusive advocacy for FirstService Residential clients.

- Reserve fund allocation based on liquidity and reserve study needs, determined in collaboration with property managers, board members, and client accounting.
- Proactive engagement when attractive rates come to market, when CDs mature or when accounts exceed FDIC limits.
- Banking partner relationship management which anticipates specific community association needs.
- Fraud protection, detection, and risk mitigation through technology, close bank relationships, and support services.

Convenience and Efficiency

It's easier for you to do business.

- Streamlined account opening process through our internal treasury teams.
- Electronic signature technology (DocuSign) for signature cards and bank documents.
- Secure file transfer platform for downloading bank statements within the first five days of the month.
- Enhanced deposit insurance solutions up to \$100 million per Tax ID in one account, on one statement at a competitive interest rate.

To learn more about how our reserve investment program will benefit your community, visit firstservicefinancial.com





Cash management services

Management signer benefits

“When our last in-house signer had an unexpected health emergency, we were unable to access our account for months — during which time we lost valuable interest, time and effort trying to rectify the dilemma. Having an agent signer would’ve prevented considerable headache.”

— High-rise board member,
Philadelphia, PA

More time for what matters

We know that your time is valuable, and your fiduciary responsibilities are extensive. That's why we work to deliver customized financial solutions that are sustainable and effective, while reducing your workload. For over 25 years, FirstService Financial has achieved this by delivering highly secure and time efficient support, which leads to smoother, more streamlined operations due to our long term banking partnerships.

With management company signers:

- Board member retains the same level of control through invoice approval (AVID), and no physical checks are ever signed.
- Critical community business continues during interruptions or adjustments to the board.
- Fraud risks and exposure are minimized as financial institutions can have stronger controls and have known persons to seek confirmations of transactions.
- Executing on board requests to open and fund accounts, and other required banking services are faster.
- Personal information is not required to be collected or provided, eliminating any identity theft concerns.
- Rigorous internal controls approved by outside auditors provide peace of mind to the board and residents.



To experience best-in-class financial solutions tailored to your community, visit firstservicefinancial.com



Cash Management

Safely maximizing growth

Expert management of your association's money has a tremendous impact on the success of your community. FirstService Financial's team of highly trained financial professionals provide customized solutions for thousands of communities, helping to navigate the complex association investment landscape and deliver results that meet your community's unique needs.

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Solutions that simplify

Maximizing yield on investments

Vendor Payables

Account Maintenance

Fraud Prevention

Receivables Management

Resident payment services

Up to \$100M in FDIC with 100% principal protection

35+

long-term banking partners

3x

industry earnings via market leading rates

24-48 hr

account opening

