Financial Statement Summary Analysis



\$875

Association: Greenville Overlook Maint 2887

Period ending: March 31, 2025
Accountant: Ibrahim Kamara

Total Operating Cash \$47,296 **Total Prior Management Operating Cash** \$1,023 **Total Reserve Cash** \$269,146 \$317,464 **Total Cash Total Accounts Receivable** \$21,000 Less: Allowance for Doubtful Accounts \$0 **Net Accounts Receivable** \$21,000 Accounts Receivable - Over 90 Days **\$0 Total Accounts Payable** \$7,116

Reserve Fund Analysis

Total Accrued Expense

Total Reserve Cash
Total Other Reserve Assets/Liabilities (Net)

Total Reserve Fund Balance
\$269,146
\$0
\$270,804

Difference (\$1,658) Should Equal Zero.

If Positive, Reserves Owes Operating Cash. If (negative), Operating owes Reserves Cash.

Insurance:

Policy type: Expiration
PACKAGE 2/1/2026

		CURRENTMONTH			YEAR TO DATE	
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
			Favorable			Favorable
			(Unfavorable)			(Unfavorable)
Operating Income (Loss)	(\$3,633)	(\$110)	(\$3,523)	\$7,518	\$4,470	\$3,048
Reserve Income (Loss)	\$1,670	\$1,658	\$12	\$4,986	\$4,974	\$12
Total Income (Loss)	(\$1,963)	\$1,548	(\$3,511)	\$12,504	\$9,444	\$3,060

Operating Budget Variances Current Month - In Excess of \$2,500

General Ledger #	Account Description	Variance	Explanation
74301	SNOW REMOVAL	(\$5,050)	SNOW REMOVAL STREETS, SIDEWAYS - MIKE MITSDARFER LAWN
81200	LEGAL GENERAL	\$2,905	RECLASS FEB FROM PRIOR MGMT OPEN PAYABLES

2887 GREENVILLE OVERLOOK MAINT CORP BALANCE SHEET 03/31/2025

Page: 1

G/L ACCOUNT #	ACCOUNT NAME	OPERATING FUND	RESERVE FUND	TOTAL
	ASSETS			
	CURRENT ASSETS			
11930	CASH CASH OPERATING - ALLIANCE ASSOCIATION BA	47,296	0	47,296
12050 13001 PRIOR	CASH OPERATING-FORMER MGMT CO. RESERVE PRIOR MGMT	1,023 0	0 146,816	1,023 146,816
13014 2887A1	ALLIANCE BANK RES AAB RES MM #1398	0	122,330	122,330
	TOTAL CASH	48,319	269,146	317,464
	RECEIVABLES			
21000	ACCOUNTS RECEIVABLE	21,000	0	21,000
	TOTAL RECEIVABLES	21,000	0	21,000
	PREPAID EXPENSES			
26100	PREPAID INSURANCE	983	0	983
	TOTAL PREPAIDS	983	0	983
	TOTAL CURRENT ASSETS	70,302	269,146	339,448
	DUE TO/FROM	(1,658)	1,658	0
	TOTAL ASSETS	68,644	270,804	339,448
	LIABILITIES & FUND BALANCE			
	CURRENT LIABILITIES ACCOUNTS PAYABLE			
42100	ACCOUNTS PAYABLE	2,252	0	2,252
42110 21005	PRIOR ACCOUNTS PAYABLE PREPAID ASSESSMENTS	4,864 2,748	0 0	4,864 2,748
	TOTAL ACCOUNTS PAYABLE	9,864	0	9,864
	ACCRUED EXPENSES			
43010 AUDIT	ACCRUED EXPENSES - AUDIT	875 	0	875
	TOTAL ACCRUED EXPENSES	875	0	875
44000	OTHER LIABILITIES UNEARNED REVENUE	26,500	0	26,500
	TOTAL OTHER LIABILITIES	26,500	0	26,500
	FUND BALANCE	20,000	Ů	20,000
51001	OPERATING FUND PRIOR OPERATING FUND BALANCE	23,886	0	23,886
01001	CURRENT YEAR SURPLUS/(DEFICIT)	7,518	0	7,518
	TOTAL OPERATING FUND	31,405	0	31,405
57600 INTRR	RESERVE FUND	0	2 622	2 620
57600 INTRR 57600 RR	PRIOR YR RESERVE FND INTEREST PRIOR YR RESERVE FND RESERVE/REPLACEMENT	0 0	3,632 262,185	3,632 262,185
	NET CURRENT YR SURPLUS/(DEFICIT)	0	4,986	4,986
	TOTAL RESERVE FUND	0	270,804	270,804
	TOTAL LIABILITIES & FUND BALANCE	68,644	270,804	339,448

2887 GREENVILLE OVERLOOK MAINT CORP PROFIT & LOSS VARIANCE 03/31/2025

Page: 1

		CLIDDENT MO	CLIDDENT MO	MONITH	VEAD TO DATE	VEAD TO DATE	VEAR TO DATE	ANINILAL
ACCT#	DESCRIPTION	ACTUAL	CURRENT MO. BUDGET	MONTH DIFFERENCE	YEAR TO DATE ACTUAL	BUDGET	YEAR TO DATE DIFFERENCE	ANNUAL BUDGET
60200 64100 65066	OPERATING INCOME ASSOCIATION FEES LEGAL INCOME MISC INCOME	8,833 0 0	8,833 0 0	0 0 0	26,500 3,899 200	26,499 0 0	1 3,899 200	106,000 0 0
68000	INTEREST INCOME	1	0	1	200	0	200	0
	GROSS OPERATING INCOME OPERATING EXPENSES	8,835	8,833	2	30,601	26,499	4,102	106,000
74079 74127	GROUNDS MAINTENANCE GENERAL MAINTENANCE LANDSCAPING	0	292 2,200	292 2,200	0	876 2,200	876 2,200	3,500 22,000
74157 74226	BASIN MANAGEMENT TREE MAINTENANCE	0	1,200 0	1,200 0	0	1,200 0	1,200 0	12,000 10,000
74301 74760	SNOW REMOVAL BASIN M&R	6,050 0	1,000 0	(5,050) 0	9,275 0	5,000 0	(4,275) 0	5,000 2,500
	TOTAL GROUNDS MAINTENANCE	6,050	4,692	(1,358)	9,275	9,276	1	55,000
76200 76405 76713	UTILITIES ELECTRIC WATER-SPRINKLER INTERNET/CABLE	43 16 178	44 125 208	1 109 30	134 31 356	132 375 624	(2) 344 268	525 1,500 2,500
	TOTAL UTILITIES	237	377	140	521	1,131	610	4,525
77540	TAXES & INSURANCE	00	404	0	407	242	445	4.050
77516	INSURANCE	98	104	6	197	312	115	1,250
	TOTAL TAXES & INSURANCE	98	104	6	197	312	115	1,250
78101 79282	ADMINISTRATIVE & OTHER EXPENSES OFFICE EXPENSE COMMUNITY EXPENSE	0	188 42	188 42	191 0	564 126	373 126	2,251 500
	TOTAL ADMINISTRATIVE & OTH	0	230	230	191	690	499	2,751
81100 81200 81401	PROFESSIONAL SERVICES MANAGEMENT FEES LEGAL GENERAL AUDIT FEES	1,298 2,252 875	1,298 292 292	0 (1,960) (583)	(66) 7,116 875	3,894 876 876	3,960 (6,240) 1	15,574 3,500 3,500
	TOTAL PROFESSIONAL SERVICE	4,425	1,882	(2,543)	7,925	5,646	(2,279)	22,574
	TOTAL OPERATING EXPENSES	10,810	7,285	(3,525)	18,108	17,055	(1,053)	86,100
	NET OPERATING INCOME	(1,975)	1,548	(3,523)	12,493	9,444	3,049	19,900
88001	RESERVE EXPENSE RESERVES RESERVE FUNDING	1,658	1,658	0	4,975	4,974	(1)	19,900
	TOTAL RESERVE EXPENSE	1,658	1,658	0	4,975	4,974	(1)	19,900
	NET INCOME / (LOSS)	(3,633)	(110)	(3,523)	7,518	4,470	3,048	0

2887 GREENVILLE OVERLOOK MAINT CORP RESERVE INCOME STATEMENT 03/31/2025

Page: 1

ACCT#	DESCRIPTION	CURRENT MO. ACTUAL	CURRENT MO. BUDGET	MONTH DIFFERENCE	YEAR TO DATE YE ACTUAL	AR TO DATE BUDGET	YEAR TO DATE DIFFERENCE	ANNUAL BUDGET
91120 91130	CURRENT RESERVE CONTRIBUTIONS RESERVE CONTRIBUTION RESERVE INTEREST INCOME	1,658 11	1,658	0 11	4,975 11	4,974 0	1 11	19,900
	TOTAL RESERVE CONTRIBUTION	1,670	1,658	12	4,986	4,974	12	19,900
	NET RES INCOME/(LOSS)	1,670	1,658	12	4,986	4,974	12	19,900

2887 GREENVILLE OVERLOOK MAINT CORP ACTUAL & PROJECTED ACTUAL 03/31/2025

Page: 1

ACCT	ACCOUNT	January	February	March	April	May	June	July	August	September	October	November	December	TOTAL
NUMBER	DESCRIPTION	Actual	Actual	Actual	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	PROJECTED
	OPERATING INCOME													
60200	ASSOCIATION FEES	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,837	106,001
64100	LEGAL INCOME	0	3,899	0	0	0	0	0	0	0	0	0	0	3,899
65066	MISC INCOME	0	200	0	0	0	0	0	0	0	0	0	0	200
68000	INTEREST INCOME	Ö	1	1	Ö	Ö	Ō	Ö	Ö	Ō	Ō	Ō	Ō	2
	GROSS OPERATING INCOME OPERATING EXPENSES	8,833	12,933	8,835	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,833	8,837	110,102
	GROUNDS MAINTENANCE													
74079	GENERAL MAINTENANCE	0	0	0	292	292	292	292	292	292	292	292	288	2.624
74127	LANDSCAPING	Ö	0	Ö	2.200	2.200	2.200	2.200	2.200	2.200	2.200	2.200	2.200	19.800
74157	BASIN MANAGEMENT	0	0	Õ	1,200	1,200	1,200	1,200	1,200	1,200	1.200	1,200	1,200	10.800
74226	TREE MAINTENANCE	0	0	0	0	2,500	2,500	2,500	2,500	0	0	0	0	10,000
74301	SNOW REMOVAL	0	3,225	6,050	0	2,300	2,300	2,300	2,300	0	0	0	0	9,275
										-				
74760	BASIN M&R	0	0	0	0	1,250	0	0	0	1,250	0	0	0	2,500
	TOTAL GROUNDS MAINTENAN	0	3,225	6,050	3,692	7,442	6,192	6,192	6,192	4,942	3,692	3,692	3,688	54,999
	UTILITIES													
76200	ELECTRIC	0	91	43	44	44	44	44	44	44	44	44	41	527
76405	WATER-SPRINKLER	0	15	16	125	125	125	125	125	125	125	125	125	1.156
76713	INTERNET/CABLE	0	178	178	208			208	208		208	208	212	2,232
10113	INTERNET/CABLE		176		208	208	208	208	208	208	208	208	212	2,232
	TOTAL UTILITIES	0	284	237	377	377	377	377	377	377	377	377	378	3,915
	TAXES & INSURANCE													
77516	INSURANCE	0	98	98	104	104	104	104	104	104	104	104	106	1,135
77510	NOONANGE													
	TOTAL TAXES & INSURANCE	0	98	98	104	104	104	104	104	104	104	104	106	1,135
	ADMINISTRATIVE & OTHER EXPEN	NSES												
78101	OFFICE EXPENSE	0	191	0	188	188	188	188	188	188	188	188	183	1,878
79282	COMMUNITY EXPENSE	0	0	0	42	42	42	42	42	42	42	42	38	374
	TOTAL ADMINISTRATIVE &	0	191	0	230	230	230	230	230	230	230	230	221	2,252
	PROFESSIONAL SERVICES													
81100	MANAGEMENT FEES	1,298	(2,662)	1,298	1,298	1,298	1,298	1,298	1,298	1,298	1,298	1,298	1,296	11,614
81200	LEGAL GENERAL	0	4,864	2,252	292	292	292	292	292	292	292	292	288	9,740
81401	AUDIT FEES	0	0	875	292	292	292	292	292	292	292	292	288	3,499
	TOTAL PROFESSIONAL SERV	1,298	2,202	4,425	1,882	1,882	1,882	1,882	1,882	1,882	1,882	1,882	1,872	24,853
	TOTAL OPERATING EXPENSE	1,298	6,000	10,810	6,285	10,035	8,785	8,785	8,785	7,535	6,285	6,285	6,265	87,153
	NET OPERATING INCOME	7,536	6,933	(1,975)	2,548	(1,202)	48	48	48	1,298	2,548	2,548	2,572	22,949
88001	RESERVE EXPENSE RESERVES RESERVE FUNDIN	0	3,317	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,662	19,901
	TOTAL RESERVE EXPENSE	0	3,317	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,658	1,662	19,901
	NET INCOME / (LOSS)	7,536	3,616	(3,633)	890	(2,860)	(1,610)	(1,610)	(1,610)	(360)	890	890	910	3,048
	• •													

2887 GREENVILLE OVERLOOK MAINT CORP 13 MONTH TREND REPORT 03/31/2025

Page: 1

	DESCRIPTION	Mar 2024	Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025
	OPERATING INCOME													
60200	ASSOCIATION FEES	0	0	0	0	0	0	0	0	0	0	8,833	8,833	8,833
64100	LEGAL INCOME	0	0	0	0	0	0	0	0	0	0	0	3,899	0
65066	MISC INCOME	0	0	0	0	0	0	0	0	0	0	0	200	0
68000	INTEREST INCOME	0	0	0	0	0	0	0	0	0	0	0	1	1
	GROSS OPERATING INCOME OPERATING EXPENSES	0	0	0	0	0	0	0	0	0	0	8,833	12,933	8,835
	GROUNDS MAINTENANCE													
74301	SNOW REMOVAL	0	0	0	0	0	0	0	0	0	0	0	3,225	6,050
	TOTAL GROUNDS MAINTENAN	0	0	0	0	0	0	0	0	0	0	0	3,225	6,050
	LITUITIO													
70000	UTILITIES	•				•	•					•	0.4	40
76200	ELECTRIC	0	0	0	0	0	0	0	0	0	0	0	91	43
76405	WATER-SPRINKLER	0	0	0	0	0	0	0	0	0	0	0	15	16
76713	INTERNET/CABLE	0	0	0	0	0	0	0	0	0	0	0	178	178
	TOTAL UTILITIES	0	0	0	0	0	0	0	0	0	0	0	284	237
	TAXES & INSURANCE													
77516	INSURANCE	0	0	0	0	0	0	0	0	0	0	0	98	98
	TOTAL TAXES & INSURANCE	0	0	0	0	0	0	0	0	0	0	0	98	98
	ADMINISTRATIVE & OTHER EXPE	ENSES												
78101	OFFICE EXPENSE	0	0	0	0	0	0	0	0	0	0	0	191	0
	TOTAL ADMINISTRATIVE &	0	0	0	0	0	0	0	0	0	0	0	191	0
	PROFESSIONAL SERVICES													
81100	MANAGEMENT FEES	0	0	0	0	0	1,320	1,320	1,320	0	0	1,298	(2,662)	1,298
81200	LEGAL GENERAL	0	0	0	0	0	0	0	0	0	0	0	4,864	2,252
81401	AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	875
	TOTAL PROFESSIONAL SERV	0	0	0	0	0	1,320	1,320	1,320	0	0	1,298	2,202	4,425
	TOTAL OPERATING EXPENSE	0	0	0	0	0	1,320	1,320	1,320	0	0	1,298	6,000	10,810
	NET OPERATING INCOME	0	0	0	0	0	(1,320)	(1,320)	(1,320)	0	0	7,536	6,933	(1,975)
88001	RESERVE EXPENSE RESERVES RESERVE FUNDIN	0	0	0	0	0	0	0	0	0	0	0	3,317	1,658
	TOTAL RESERVE EXPENSE	0	0	0	0	0	0	0	0	0	0	0	3,317	1,658
				_										
	NET INCOME / (LOSS)	0	0	0	0	0	(1,320)	(1,320)	(1,320)	0	0	7,536	3,616	(3,633)



Get more bank for your buck.

Treasury and **investment** solutions that help our clients navigate the complex association banking landscape.

MONEY MARKET ACCOUNTS

FirstService Financial Program Rates Effective February 4, 2025

Money Market Accounts	Total Assets	Balances < \$100k	Balances > \$100k	FDIC Cert. #
Alliance Association Bank	\$68B	0.15%	0.35%	57512
Dime Bank	\$6B	2.30%	4.05%	18200
Bank United	\$36B	2.75%	3.80%	58979
Capital One Bank	\$453B	0.65%	2.20%	33954
Peapack-Gladstone	\$6B	3.75%	3.75%	11035
CIBC	\$838B	3.70%	3.70%	33306
Community Advantage (Wintrust)**	\$52B	3.00%	3.00%	33935
Enterprise Bank & Trust	\$13B	4.08%	4.08%	27237
Encore Bank	\$3B	3.75%	3.75%	34562
First Virginia Community Bank	\$2B	4.15%	4.15%	58696
Metropolitan Commercial Bank**	\$6B	3.75%	3.75%	34699
Webster Bank	\$65B	3.95%	3.95%	30337
Washington Federal Bank	\$8B	4.00%	4.00%	32178
US Bank**	\$585B	0.50%	3.15%	6548

^{*}American Deposit Management ("ADM") is a non-bank institutions that manage the Deposit In Place and Federally-Insured Cash Account ("FICA") Programs. **Indicates banks who have enhanced deposit insurance solutions.

Creating value one step at a time.

FirstService Financial is an affiliate of your management company and receives a fee from the financial institutions listed above for their assistance with the development, placement, servicing and maintenance of their products. The interest rates noted above are net of the fee paid by the financial institution to FirstService Financial.

^{*}Rates are not guaranteed and are subject to change based on market conditions*



Get more bank for your buck.

Treasury and **investment** solutions that help our clients navigate the complex association banking landscape.

CERTIFICATES OF DEPOSIT

CD Rates	Specials	1 yr	1.5 yr	2 yr	3 yr	5 yr
Average rates from FDIC as of February 4, 2025	(Jumbo Rates)	2.57%	N/A	2.20%	2.07%	2.07%
Alliance Association Bank	7 mo 4.15% 11 mo 4.00%	4.00%	3.85%	3.80%	3.25%	3.00%
Firstrust Bank	12 months: 0.25%	0.25%	N/A	N/A	0.30%	0.35%
First Virginia Community Bank	6 months: 4.25%	4.10%	3.95%	N/A	N/A	N/A
First Citizens (CIT)	9 months: 4.10%	4.00%	3.25%	3.25%	2.75%	N/A
CDARS (through Alliance Bank)**	6 months: 4.15%	4.00%	N/A	3.50%	3.25%	3.00%
Encore Bank	6 months: 4.00%	3.74%				
Encore Bank	9 months: 3.88%					
Encore Bank	21 months: 3.45%					
Washington Federal Bank	7 months: 4.25%					
Washington Federal Bank	13 months: 3.90%		3.50%			

^{*}Rates are not guaranteed and are subject to change based on market conditions*

Creating value one step at a time.

FirstService Financial is an affiliate of your management company and receives a fee from the financial institutions listed above for their assistance with the development, placement, servicing and maintenance of their products. The interest rates noted above are net of the fee paid by the financial institution to FirstService Financial.

^{**}CDARS is a fixed rate sweep product that allows once client to put up to \$50 million per tax ID in CDs. Please contact us directly for more details



Optimizing the financial health of our communities

Exclusive monthly rates

Best Rate

4.40%

Top 10 average rate

4.30%

CDs

6M: 4.65%

1Y: 4.75%

2Y: 3.80%

3Y: 3.25%

Since 1997, FirstService Financial has provided FirstService Residential clients with financial solutions to streamline, maximize, monitor, and protect their community reserves.

With over 35 long-term banking partners and a secure management signer process, we're able to securely manage reserve funds of up to \$100M at a rate of 3x the industry average.

Let our dedicated team of financial experts find and create customized solutions that meet your community's unique needs.

Contact Michael Pennisi via a Zendesk ticket **6**r a review of your community's reserve funds, or visit firstservicefinancial.com

Rates accurate as of 10/8/2024 . FirstService Financial is an affiliate of your management company and receives a fee from financial institutions for their assistance with the development, placement, servicing and maintenance of their products. The interest rates noted above are net of the fee paid by the financial institution to FirstService Financial. Rates subject to change at anytime.